



ALBERT VIEILLE

Essentials. It's in our nature!

The Natural Gazette

n°4

2017 - 3rd quarter





ALBERT . VIEILLE

Essentials. It's in our nature!

Your Market Report

The Natural Gazette is the quarterly market report from Albert Vieille. The Gazette provides you with updates on specific aromatic raw materials from our 2017 catalogue. These raw materials include both those we produce ourselves and those for which we have established partnerships with reputable growers.

This quarterly report incorporates the various factors that impact production and pricing – economic, geopolitical, climatic – to give you a broader view of price fluctuations and the quantities of raw materials available at the source.

For each raw material, we will also share our current market position, to help you best tailor your needs and ordering plans based on reported conditions. Your Albert Vieille sales representative is also at your complete disposal to advise you further.



ALBERT VIEILLE

Essentials. It's in our nature!

Our savoir-faire

For nearly a century, Albert Vieille has crafted exceptional savoir-faire in the realm of aromatic raw materials, acting as your partner in the formulation of your creations by offering more than 200 exceptional products that are exclusively 100% pure and natural.

Over the years, we have developed a network of producers in over 40 countries and built reliable, long-lasting relationships with our agricultural partners. Doing so means we can offer raw materials on a consistent basis in terms of quality, availability, and pricing. At our production center in Spain, we have the ability to expertly process fresh and dried aromatic raw materials, gum-resins, and floral concretes using a variety of techniques.

Key



Our integrated farming subsidiaries



Our own production



Market supply trends



Market price fluctuation



Supplies up



Price down



Supplies stable



Price stable



Supplies down



Price up

Product applications



Aromatherapy



Cosmetic



Perfumery



Food



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Herbaceous
Dry



Harvest calendar

J

F

M

A

M

J

J

A

S

O

N

D

Chamomilla recutita

Chamomile blue

Essential oil

Egypte



The year 2017 went well. The harvest, held from March to early May, was productive, resulting in nearly five tons of essential oil. Demand remained brisk throughout the harvest season, generating the anticipated price increases [see Gazette 2]. Fortunately, Egyptian currency exchange rates absorbed this increase and prices have now stabilized.

Our market position: By virtue of the long-standing contracts we have with our supplier, we have quantities available at prices that are even more attractive than last year. Let us know your needs.



Herbaceous
Fruity



Harvest calendar

J	F	M	A	M	J	J	A	S	O	N	D
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Anthemis nobilis

Chamomile roman

Essential oil

France
Italy



In France, our Roman chamomile fields are in the Angevine region. Our sourcing team provides the growers with support on both agronomic and production issues. This year's weather was less than ideal [see Gazette 3] and the harvest that took place in July did not result in much volume of French Roman chamomile essential oil.

Our market position: We have limited availability of French Roman chamomile essential oil. In the coming years, with new plots of land for crops and our mobile distillery operational, we will be able to increase production.

In Italy, the harvest on our partners' lands in Piedmont region lasted until late July and went well. The increase in planted surface areas [see Gazette 3] made it possible both to harvest substantial volumes and to compensate for the drought-related loss of a portion of the crops. As a result, ample quantities of essential oil have been produced.

Our market position: Our partnership means we have quantities available of this product. We encourage you to contact your sales representative to discuss your needs.



Ambery
Resinous



Harvest calendar

J	F	M	A	M	J	J	A	S	O	N	D
---	---	---	---	---	---	----------	----------	----------	---	---	---

Cistus ladaniferus var *beta maculatus*

Cistus - Labdanum

Essential oil - absolute - resinoid

Spain



The Andalusian region experienced a lengthy summer for the second year in a row, coupled with a too-dry winter, which means the vegetation was unable to prepare for high temperatures. There have been many wildfires in the protected natural areas. The hot season continues to negatively impact the proper growth of the shrub and, consequently, the yield quantities of cistus essential oil [see Gazette 3]. Fortunately, extraction-based products, such as absolutes and resinoids, are still seeing good yields.

One of the areas affected by the fires is near our production center in the Sierra Norte Natural Park. This burned sector will therefore no longer be viable for harvests in the years to come. Thankfully, it represents only a portion of our harvesting areas.

Our market position: Our long-established location in Spain allows us to closely monitor the climatic pressure affecting this area and to set up some solution. Contact your account manager regarding your needs for any cistus products.



Herbaceous
Aldehydic



Harvest calendar

J	F	M	A	M	J	J	A	S	O	N	D
---	---	---	---	---	---	----------	----------	---	---	---	---

Coriandrum sativum

Coriander seeds

Essential oil

Russia



This year's coriander seed harvest, which ended in August, was smaller than last year's. Not only was the weather drier, but fewer plots of land were planted. The declining number of plots was foreseeable considering the very low prices being paid for this raw material in recent years, a trend that has led farmers to turn to more lucrative crops.

The stock carry-over from last year still makes it possible to offer attractive prices on coriander essential oil and meet demand.

Our market position: We have quantities available for you and, considering the dynamics of the situation, we encourage you to plan ahead and contact us for your needs with minimal delay.



Floral
Jasmine



Harvest calendar

J F M A M **J** J A S O N D

Jasminum grandiflorum

Jasmine *Absolute*

India



India's monsoon has been capricious this year, stingy at times and at other times too violent, and the fields of jasmine *Grandiflorum* have been damaged to some degree.

The lack of moisture in April and May of this year caused the harvest to be postponed until July. Providentially rains in June and July helped the flowers develop. However, the end of the harvest period has been disrupted by heavy rains in the Tamil Nadu region since early October. There is at least 10% decrease in the number of flowers harvested compared to last year. The price of concrete remains high.

Our market position: This coming November, we will produce Indian Jasmine absolute from the concrete, so do not hesitate to communicate your needs.



Agrestic
Camphoraceous



Harvest calendar

J

F

M

A

M

J

J

A

S

O

N

D

Lavandula hybrida Grasso

Lavandin Grosso

Essential oil

France



Lavandin, or hybrid lavender, one of France's most widely cultivated aromatic and medicinal perfume plants, suffered greatly from this year's unpredictable weather. The losses sustained have reached nearly 30%. The situation is due to the combination of a cold and dry winter, one of the warmest months of March since 1959, and devastating spring frosts. It was initially hoped that the plant could get a second chance during the summer, but the rains were too scarce to provide sufficient moisture for the soil.

The quantities harvested throughout the summer were less substantial and, consequently, there are smaller available quantities of essential oil. The price for the raw material has increased.

Our market position: 2018 does not bode well for this crop, because the partial destruction of the plants in the spring and the lack of water caused farmers to replace their plots of lavandin with other, more robust raw materials. Nevertheless, our advance planning and new partnerships mean we have lavandin Grosso essential oil available. Get in touch with your account manager for all your needs.



Woody
Earthy



Harvest calendar

J F M A M J J A S O N D

Pogostemon cablin (Blanco)

Patchouli

Heart essential oil

Indonesia



First grown as a crop on the island of Sumatra, patchouli was abandoned – in favor of palm oil – before being grown on Java. Subsequently, new agricultural initiatives have promoted patchouli crops on the island of Sulawesi. This new growing plan now makes it possible to have more patchouli essential oil on the market.

Our market position: We produce a “patchouli heart” essential oil at our production center in Spain, a substance resulting from the rectification of patchouli essential oil. This method is used to enrich the extract’s patchoulol content, the molecule responsible for the characteristic patchouli odor. We will begin another cycle of patchouli heart production this coming December. Contact your sales representative to rediscover this product and inform us of your needs.



Agrestic
Camphoraceous



Harvest calendar

J	F	M	A	M	J	J	A	S	O	N	D
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Tanacetum annuum

Tansy blue

Essential oil

Morocco



The cultivation of blue tansy was recently relocated to Morocco, where the plant already grew in the wild before disappearing completely within the last decade, because of intense harvest. The harvest of the blooming aerial parts of the plant – an annual, as its Latin name, *Tanacetum annuum*, suggests – began in August. It has been a good harvest, resulting in normal yields of essential oil in the area of 0,1%.

Our market position: The close partnership we have within this supply chain means we have substantial quantities of blue tansy essential oil to offer you. Contact your account manager to rediscover this renowned aromatherapy ingredient with its aromatic and camphoric notes.



FLORAL WATER
CONCRETE
RESINOID
EXTRACTS

Our products



Product list





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